



# TRITEMA: Reseller Partnership Opportunities

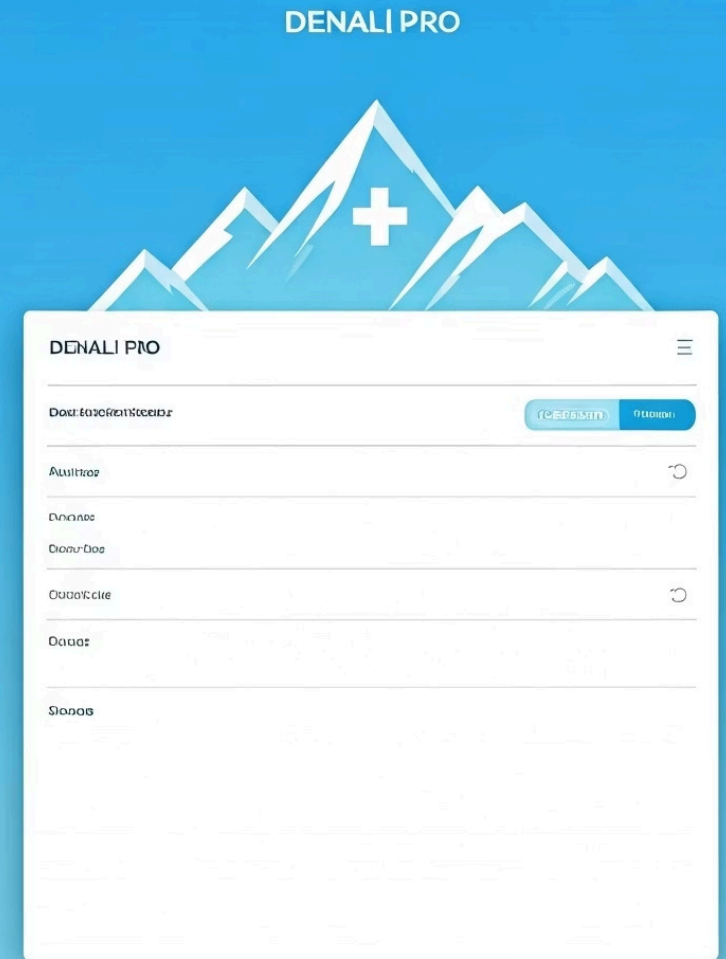
This document outlines the comprehensive service offerings and partnership benefits available to resellers through TRITEMA, a Business Trade Mark and department of DENALI PRO SA, a trusted Swiss internet service provider. Learn how our white-label hosting infrastructure can empower your digital agency and help you deliver superior solutions to your clients.

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# Your Trusted Swiss Internet Service Provider

Welcome to **TRITEMA**, a Business department of **DENALI PRO SA**, your partner for premium white-label hosting infrastructure specifically designed for digital agencies and web professionals. As a Swiss-based provider, we offer reliable, secure, and scalable solutions that empower you to focus on your core business while we handle the technical infrastructure.

Our comprehensive suite of services is designed to meet the diverse needs of resellers, providing you with the tools and support necessary to deliver exceptional value to your clients. Visit us at <https://tritema.ch> to learn more about our offerings and how we can help your business grow.



# Who We Are

**DENALI PRO SA** is an established Swiss-based Internet Service Provider with decades of experience in the industry. Our team of experts brings deep technical know-how to every aspect of our operations, ensuring that you receive the highest quality service possible.

Being based in **Switzerland** allows us to offer unparalleled data protection and privacy standards, compliant with both GDPR and Swiss regulations. This commitment to security and privacy gives our resellers a significant competitive advantage in today's data-conscious market.



Our full-stack web infrastructure covers everything from domains to virtual servers, providing robust performance and scalable support to meet the growing needs of your business. With DENALI PRO SA as your partner, you can trust that your infrastructure needs are in capable hands.

# Our Focus on Resellers

At DENALI PRO SA, we've designed our business model specifically to empower **resellers** like you. We understand that managing technical infrastructure can be time-consuming and complex, which is why we take care of these aspects so you can focus on scaling your business effortlessly.

## Web Design Agencies

Complement your creative services with reliable hosting infrastructure that enhances site performance and user experience. Focus on design while we ensure your clients' websites remain fast and accessible.

## Marketing & SEO Firms

Deliver comprehensive digital solutions by bundling your marketing expertise with dependable hosting services. Improve client retention by becoming their one-stop digital partner.

## Freelance Developers & Consultants

Expand your service offerings beyond development to include ongoing hosting and maintenance. Create recurring revenue streams while maintaining professional standards.

## eCommerce Platform Builders

Provide your clients with secure, high-performance hosting solutions specifically optimized for online stores and payment processing systems.

# What You Can Offer as a Reseller

With DENALI PRO as your infrastructure partner, you can deliver complete digital solutions to your clients without investing in your own hardware or technical staff. Our comprehensive service stack enables you to expand your offerings and create additional revenue streams.



## Professional Website Hosting

High-performance hosting solutions optimized for WordPress, Drupal, and custom CMS platforms.



## E-commerce Platforms

Secure, scalable hosting for online stores with optimized checkout performance.



## VoIP & SIP Services

Professional communication solutions including virtual phone numbers and conference systems.



## Domain & DNS Management

Complete domain lifecycle management with advanced DNS configuration options.



## VPS & Cloud Servers

Scalable virtual private servers with dedicated resources for demanding applications.



## Email Solutions

Professional email hosting with advanced spam protection and mobile synchronization.



## SSL Certificates

Secure website connections with automatically renewed SSL certificates.



## Automated Backups

Regular data backups with easy restoration options for disaster recovery.



# Why Partner with TRITEMA by DENALI PRO

Our partnership model is designed to let you focus on your core business while we handle the technical complexities. This division of responsibilities creates an efficient workflow that benefits both you and your clients.

Your Focus	Our Responsibility
Web Design & SEO	Server setup & maintenance
Client Strategy	Hosting, backups, monitoring
Marketing Campaigns	E-mail, domain, and VoIP setup
Project Delivery	Tech support, updates, scaling

By partnering with DENALI PRO, you eliminate the need to build and maintain your own infrastructure team, allowing you to allocate resources to growing your business and improving your core services.

# Key Advantages for Resellers



## White-label Ready

Present our infrastructure under your own brand. We provide completely white-labeled services that allow you to maintain consistent branding across all touchpoints with your clients.



## Swiss-grade Privacy & Data Protection

Leverage Switzerland's strong data protection laws as a selling point. Our infrastructure complies with the strictest privacy standards, giving your clients peace of mind about their data.



## No Sysadmin Headaches

Eliminate the need for specialized technical staff. Our fully managed infrastructure handles updates, security patches, and optimization without your involvement.



## Scalable Resources

Grow your client base without infrastructure concerns. Our systems scale automatically to accommodate increased demand, ensuring consistent performance.



## Direct Technical Support

Get expert assistance when you need it. Our technical team provides direct support to resellers, helping you resolve client issues quickly and professionally.



## Professional Image

Enhance your company's reputation with enterprise-grade infrastructure. Reliable performance builds client trust and reduces support requests.

# Success Stories



DENALI PRO allowed us to focus on creative and marketing work, knowing that the infrastructure was rock-solid.

— Web Agency Partner in Italy

This agency was able to expand their client base by 40% in the first year of partnership, without adding technical staff. They now manage over 200 client websites on our infrastructure.



We moved all our hosting to DENALI PRO and never looked back. Seamless migration, top performance.

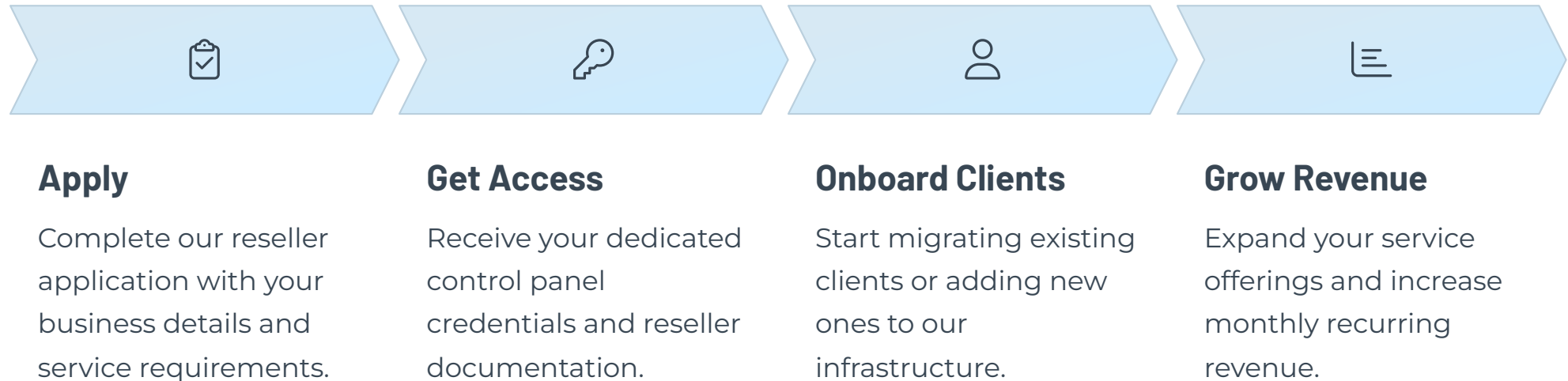
— SEO Consultant, Zürich

After struggling with inconsistent performance from multiple hosting providers, this consultant consolidated all client websites on our platform. Page load times improved by an average of 35%, positively impacting SEO rankings.



# Reseller Onboarding

Getting started as a DENALI PRO reseller is straightforward. Our streamlined onboarding process helps you quickly begin offering our infrastructure to your clients with minimal administrative overhead.



Our team provides comprehensive support throughout the onboarding process, including assistance with bulk migrations, custom configurations, and platform integrations. We can help you develop pricing strategies and service bundles that maximize your profit margins while delivering exceptional value to your clients.

# Competitive Edge

When choosing an infrastructure partner, it's important to understand how DENALI PRO compares to typical hosting providers. Our reseller-focused approach creates significant advantages that generic hosting companies simply cannot match.

Feature	DENALI PRO	Typical Host
Reseller-centric services	✓	✗
Swiss privacy & compliance	✓	✗
White-label options	✓	Limited
Tech support by engineers	✓	Tier 1 only
Full service stack (VoIP, VPS, Domains)	✓	Partial

By partnering with DENALI PRO, you position your business to deliver comprehensive digital solutions with the backing of Swiss quality and reliability. Our specialized focus on resellers ensures that our systems, support, and business model are all optimized to help your business succeed in an increasingly competitive digital landscape.

Contact our partnership team today to discuss how DENALI PRO can help take your business to the next level. We're ready to support your growth with infrastructure solutions designed specifically for professional resellers like you.

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